

Price developments for March 2019

As at 31st March 2019

- This publication outlines price developments for electronic communications in March 2019.
- Main items of this publication:
 - ✓ changes to existing offers and services; and
 - ✓ comparison between plans and offers of different service providers.
- This document is not intended to provide an exhaustive description of the plans that are mentioned. More information can be retrieved from the website of local service providers (also refer to links in Slide 10).
- All figures quoted in this presentation include VAT but exclude excise tax.

ETF	Early termination fee
On-net	SMS/calls terminating on the same network
Off-net	SMS/calls terminating on a different network
FTF	fixed-to-fixed
FTM	fixed-to-mobile
FTI	fixed-to-international
MTF	mobile-to-fixed
MTM	mobile-to-mobile
MTI	mobile-to-international
T&Cs	terms and conditions
PPU	pay per use
Outside bundle rates	rate per Mb / per minute / per SMS when exceeding monthly allowance

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Melita
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Melita

New 'Internet Fibre 100Mbps' dual-play bundle (Slide 4)
'Business Flexi Duo' line-up updated by Melita (Slide 5)
'Business Flexi Bundle' line-up updated (Slide 6)

'Internet Fibre Power 100Mbps' bundle launched by Melita *effective as at March 2019*

- New dual-play bundle consists of a 100Mbps fixed broadband and fixed telephony.
- Bundle features in a line-up alongside a stand-alone 30Mbps fixed broadband product.
- The previous fibre power 50Mbps dual-play plan is no longer being advertised.

Internet Fibre Power	30Mbps Internet Fibre Power	100Mbps Internet Fibre power
Type	Stand-alone	Dual-play
Monthly access fee (24-month agreement)	€19.00	€25.00
Monthly access fee (no contract agreement)	€29.00	€35.00
Installation fee (24-month agreement)	€25.00	
Installation fee (no contract)	€75.00	
Fixed broadband		
Download Speed	30Mbps	100Mbps
Upload Speed	1.5Mbps	6Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
Fixed telephony allowances	Not applicable	Unlimited calls to all local fixed numbers
On-net FTF/Off-net FTF	Not applicable	Unlimited
On-net FTM/Off-net FTM	Not applicable	€0.23 per minute

‘Business Flexi Duo’ line-up updated by Melita
effective as at March 2019

- Dual-play bundle includes a 500Mbps fixed broadband connection, upgradable to 1Gbps.
- Plans with 60Mbps, 120Mbps and 250Mbps download speeds have been discontinued.

Business Flexi Duo	Business Flexi Duo 500Mbps	Business Flexi Duo 1Gbps
Monthly access fee (24-month agreement)	€55.00	€115.00
Monthly access fee (no contract agreement)	€65.00	€125.00
Installation fee (24-month agreement)	€25.00	
Fixed broadband		
Download Speed	500Mbps	1Gbps
Upload Speed	20Mbps	50Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
Fixed telephony allowances	Unlimited calls to all Melita numbers	
Off-net FTF	€0.03 per minute	
Off-net FTM	€0.12 per minute	
Optional add-ons		
Unlimited fixed and mobile calls	an additional fee of €5.00 per month	
100 international minutes to EU, Australia, Canada, China, USA	an additional fee of €3.00 per month	
500 international minutes to EU, Australia, Canada, China, USA	an additional fee of €10.00 per month	

‘Business Flexi Bundle’ line-up updated by Melita
effective as at March 2019

- Triple-play ‘Business Flexi’ line-up updated to include 500Mbps and 1Gbps fixed broadband instead of 120Mbps and 250Mbps download speeds, which have been discontinued.

Business Flexi bundle	Business Flexi 500Mbps	Business Flexi 1000Mbps
Monthly access fee (24-month agreement)	€55.00	€115.00
Monthly access fee (no contract agreement)	€65.00	€125.00
Installation fee (24-month agreement)	Free installation	
Fixed broadband		
Download Speed	500Mbps	100Mbps
Upload Speed	20Mbps	50Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
Fixed telephony allowances	Unlimited calls to all Melita numbers	
Off-net FTF	€0.03 per minute	
Off-net FTM	€0.12 per minute	
Pay-TV		
TV subscription type	TV ‘Starter’ NexTV with 20 digital channel & 4 HD channels.	
Optional add-ons		
Additional Pay-TV channels	An additional €5.00 per month for 90+ TV channels / an additional €15.00 per month for 140+ TV channels	
Unlimited fixed and mobile calls	an additional fee of €5.00 per month	
Calls to EU, Australia, Canada, China, USA	an additional fee of €3.00 per month for 100 minutes / an additional fee €10.00 per month for 500 minutes	

Comparison – dual-play bundles for residential clients *effective as at March 2019*

Dual-play bundles Fixed broadband + fixed telephony	'Home packs' GO	'Internet Fibre Power' Melita
	Starter Jack	Internet Fibre Power 100 Mbps
Monthly access fee (24-month agreement)	€25.00	€25.00
Offer (24-month agreement)	1 st month of subscription free	Not applicable
Monthly access fee (no contract agreement)	€30.00	€35.00
Installation fee (24-month agreement)	Not applicable	€25.00
Installation fee (no contract)	€100.00	€75.00
Fixed broadband		
Download Speed	100Mbps (Where fibre is available)	100Mbps
Upload Speed	10Mbps	6Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
On-net FTF	Unlimited	Unlimited
Off-net FTF	€0.03 per minute	Unlimited
On-net FTM	Unlimited	€0.23 per minute
Off-net FTM	€0.18 per minute	€0.23 per minute

Comparison – entry-level dual-play bundles for businesses *effective as at March 2019*

Dual-play bundles Entry-level Fixed broadband + fixed telephony	'Infinity' GO	'Business Flexi Duo' Melita
	Infinity 75	Business Flexi Duo 500 Mbps
Monthly access fee (24-month agreement)	€35.00	€55.00
Monthly access fee (month-on-month / no contract)	Not applicable	€65.00
Installation fee (24-month agreement)	Free	€25.00
Fixed broadband		
Download Speed	75Mbps (Where fibre is available)	100Mbps
Upload Speed	15Mbps	6Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
On-net FTF	Unlimited	Unlimited
Off-net FTF	Unlimited	Unlimited
On-net FTM	€0.18 per minute	€0.23 per minute
Off-net FTM	€0.18 per minute	€0.23 per minute

Comparison – entry-level triple-play bundles for businesses *effective as at March 2019*

Triple-play business bundles Entry-level Fixed broadband + fixed telephony + Pay-TV	'Infinity' GO	'Business Flexi' Melita
	Infinity 300	Business Flexi 500 Mbps
Availability	Available in fibre areas only	Available nationwide
Monthly access fee (24-month agreement)	€50.00	€55.00
Monthly access fee (month-on-month / no contract)	Not applicable	€65.00
Installation fee (24-month agreement)	Free	
Fixed broadband		
Download Speed	300Mbps	500Mbps
Upload Speed	15Mbps	20Mbps
Download limit	Unlimited, subject to fair usage policy	
Fixed telephony		
On-net FTF	Unlimited	Unlimited
Off-net FTF	Unlimited	Unlimited
On-net FTM	€0.18 per minute	€0.23 per minute
Off-net FTM	€0.18 per minute	€0.23 per minute
Pay-TV		
TV channels	110 channels	24 channels
Sports	Included	Not included

- Melita's 'Internet Fibre Power' plans: https://www.melita.com/internet_category/fibre-powered-internet/
- Melita's Business 'Flexi Duo' bundles: <https://www.melitabusiness.com/products-services/business-flexi-duo/>
- Melita's 'Business Flexi' bundles: <https://www.melitabusiness.com/products-services/business-flexi/>
- GO's 'Home pack' plans: <https://www.go.com.mt/homepack>
- GO Business bundles: <https://www.go.com.mt/business/infinity>

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