

Price developments for August 2018

As at 31st August 2018

- This publication outlines pricing developments taking place in the electronic communications market in the month of July.
- Main items of this publication:
 - ✓ features of new entry-level products launched by operators; and
 - ✓ a cross-comparison between plans offered by different service providers.
- Information provided in this document is not intended to provide an exhaustive description of the plans. Such information can be retrieved from the website of local service providers. For ease of reference, links to the relevant plans are provided in Slide 10.



Main changes outlined in this presentation

GO	Launch of new premium sports add-on for residents (slide 4)
Melita	Launch of new premium sports add-on for residents (slide 5)
Melita	Launch of new premium sports add-on for businesses (slide 7)

ETF	Early termination fee
On-net	SMS/calls terminating on the same network
Off-net	SMS/calls terminating on a different network
FTF	fixed-to-fixed
FTM	fixed-to-mobile
FTI	fixed-to-international
MTF	mobile-to-fixed
MTM	mobile-to-mobile
MTI	mobile-to-international
T&Cs	terms and conditions
PPU	pay per use
Outside bundle rates	rate per Mb / per minute / per SMS when exceeding monthly allowance

New Premium Sports add-on by GO - residential effective as at August 2018

GO	July 2018 GO Sports Premium	August 2018 GO Sports Premium TSN
Monthly access fee – month-on-month	Not applicable	€9.99 covers main outlet for stand-alone or bundle plans
Monthly access fee – 2-year contract term	€16.00 covers main outlet for stand-alone or bundle plans	Not applicable
‘Offer’ monthly access fee – 1-year contract term (available until 30 th September 2018)	Not applicable	€5.99 covers main outlet for stand-alone or bundle plans
Add-on TV channels – Interactive	6	8
Add-on TV channels – DTTV	6	6
Availability	Available to all residential end-users; ‘Offer’ price not available to end-users subscribed to stand-alone DTTV Bronze	
Additional monthly access fees	€7.00 per additional outlet with add-on for DTTV only	€5.00 per additional outlet with add-on for DTTV only

New Premium Sports add-on by Melita - residential effective as at August 2018

Melita	July 2018 Melita Sports Residential	August 2018 Melita Sports Premium TSN
Monthly access fee – stand-alone month-on-month	€9.99 covers main and additional outlets	Not applicable
Monthly access fee – stand-alone 2-year contract term	Not applicable	Not applicable
Monthly access fee – bundle month-on-month	€9.99 covers main and additional outlets	€10.00 for '90+'; '140+'; 'L' and 'XL' €15.00 for 'Starter' and 'Medium' covers main and additional outlets
Monthly access fee – bundle 2-year contract term	Not applicable	Not applicable
'Offer' monthly access fee – bundle month-on-month (available until 30 th September 2018)	Not applicable	€5.00 for '90+'; '140+'; 'L' and 'XL' €10.00 for 'Starter' and 'Medium' covers main and additional outlets
Add-on TV channels	4	8
Availability	Available to residential end-users on stand-alone and bundle plans	Available to residential end-users on bundle plans, except for stand-alone
Additional monthly access fees	Not applicable (see rows 1 & 3 above)	Not applicable (see rows 4 & 5 above)

Comparing Premium Sports add-ons - residential effective as at August 2018

Premium Sports add-on - residential	Melita	GO
Monthly access fee – month-on-month	€10.00 for '90+'; '140+'; 'L' and 'XL' €15.00 for 'Starter' and 'Medium' covers main and additional outlets for bundle plans	€9.99 covers main outlet for stand-alone or bundle plans
'Offer' monthly access fee – bundle 1-year contract term (available until 30 th September 2018)	Not applicable	€5.99 covers main outlet for stand-alone or bundle plans
'Offer' monthly access fee – bundle month-on-month (available until 30 th September 2018)	€10.00 for '90+'; '140+'; 'L' and 'XL' €5.00 for 'Starter' and 'Medium' covers main and additional outlets for bundle plans	Not applicable
Availability	Available to residential end-users on bundle plans, except for stand-alone	Available to all residential end-users; 'Offer' price not available to end-users subscribed to stand-alone DTTV Bronze
Add-on TV channels	8	8
Additional monthly access fees	Not applicable	€5.00 per additional outlet with add-on for DTTV only
Sports content available	English Premier League, Italian Serie A, UEFA Champions League, BOV Premier League, Europa League, German Bundesliga, Spanish La Liga, The Emirates FA Cup, International Champions Cup, The FA Trophy, Davis Cup, FedCup, Aviva Premiership Rugby, European Rugby Champions, European Rugby, RBS Nations, Formula 1, MotoGP and Wimbledon	

New Premium Sports add-on by Melita - businesses effective as at August 2018

Melita	as at July 2018 Melita - Sports Business	as at August 2018 Melita - Sports Premium TSN
Monthly access fee – stand-alone month-on-month	€9.99 covers main and additional outlets	Not applicable
Monthly access fee – stand-alone contract term	Not applicable	Not applicable
Monthly access fee – bundle month-on-month	€9.99 covers main and additional outlets	€20.00 for '90+'; '140+'; 'L' and 'XL' €25.00 for 'Starter' and 'Medium' covers main and additional outlets
Monthly access fee – bundle contract term	Not applicable	Not applicable
'Offer' monthly access fee – bundle month-on-month (available until 30 th September 2018)	Not applicable	€10.00 for '90+'; '140+'; 'L' and 'XL' €15.00 for 'Starter' and 'Medium' covers main and additional outlets
Add-on TV channels	4	8
Availability	Available to residential end-users on stand-alone and bundle plans	Available to residential end-users on bundle plans, except for stand-alone
Additional fees	Not applicable	Not applicable

Comparison of Premium Sports add-ons - businesses effective as at August 2018

Premium Sports add-ons - business	Melita	GO
Monthly access fee – bundle month-on-month	<p>€20.00 for '90+'; '140+'; 'L' and 'XL'</p> <p>€25.00 for 'Starter' and 'Medium' covers main and additional outlets</p>	<p>Sports Premium add-on free for businesses till end October 2018. More details on relevant offers to be announced at a later date.</p>
'Offer' monthly access fee – bundle 1-year contract term (available until 30 th September 2018)	Not applicable	
'Offer' monthly access fee – bundle month-on-month (available until 30 th September 2018)	<p>€10.00 for '90+'; '140+'; 'L' and 'XL'</p> <p>€15.00 for 'Starter' and 'Medium' covers main and additional outlets</p>	
Availability	Available to residential end-users on bundle plans, except for stand-alone	
Add-on TV channels	8	
Additional Fees	Not applicable	
Sports content available	Same content as for residential end-users	



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- Melita's premium sports network: https://www.melita.com/tv_category/melita-sports/
- GO's premium sports network: <https://www.go.com.mt/personal/tv/channels/go-sports-premium>
- Melita's premium sports network for businesses: <https://www.melitabusiness.com/products-services/sports-tv-channels/>

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